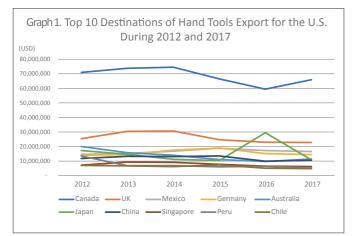
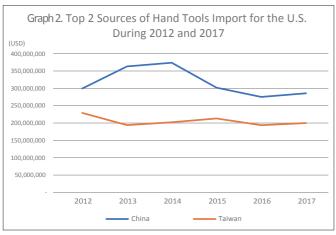


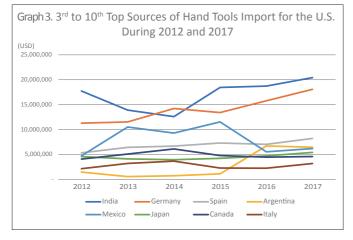


US Top 10 Trading Partners of Hand Tools Import & Export (The First 3 Quarters of 2018)

2018美國前三季手工具類前十大進出口國 by Nai-Wen Chang, Fastener World







Regardless of the types of hand tool, China, Taiwan and Germany are the top import sources for the U.S. In terms of export, the neighboring Canada and Mexico are among the top 3 destinations of export for the U.S. The statistics below cover the first 3 quarters of 2018 and the monetary figures are calculated in USD. The official statistics for the whole 2018 was yet to be published as of the date of our deadline. To give you the whole picture of annual trade progression, we put up line graphs in a 2012-2017 timeframe and couple them with descriptions of statistics for the first 3 quarters of 2018.

Hand Tool (HS Code 8204)

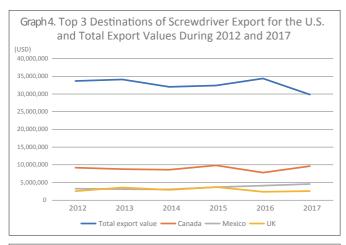
US total export value with the top 3 destinations were USD 196,719,093 over the first 3 quarters of 2018. Much like in 2017, the top 3 destinations in 2018 were Canada (USD 52,164,831), UK (USD 13,400,675), and Mexico (USD 13,235,920). Japan came in fourth at USD 11,197,853 and Australia in the south hemisphere came in fifth at USD 11,165,267. The sixth was Germany at USD 9,958,417. The seventh was China at USD 7,594,687. The eighth was Singapore at USD 6,181,472. The ninth was the Netherlands at USD 5,650,582. The tenth was Brazil at USD 3,903,642. Unlike 2017, there was a small change in the top 10 in 2018, We should note that Brazil and the Netherlands were not in the chart in 2017 but made it in by replacing Peru and Chile in the first 3 quarters of 2018. Refer to Graph 1 for the export values during 2012 and 2017.

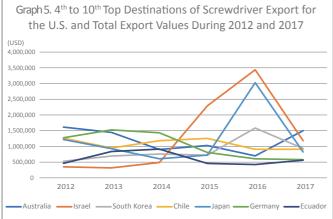
In terms of import, the top 10 sources of hand tool import for the U.S. were the same as in 2017 (Graph 2 and 3). The top 3 were China, Taiwan and Germany, in that order. China took up over 50% of the total import with an value of USD 235,500,608. Taiwan came in second at USD 150,222,727, taking up 33%. Germany at USD 16,664,569 exceeded India by taking up 4%. India came in fourth at USD 14,203,339. Spain came in fifth at USD 6,857,226. Argentina made it in the top 10 since 2015 and landed at USD 4,657,406 in 2018 as the sixth largest source of import, squeezing UK out of the top 10. Mexico came in seventh at USD 4,135,684. Japan came in eighth at USD 4,123,333. Canada came in ninth at USD 3,208,989. Italy came in tenth at USD 2,841,508.

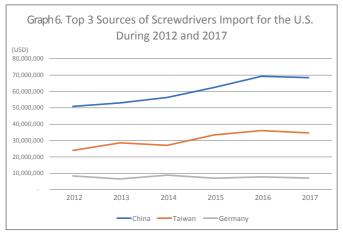
Screwdriver (HS Code 820540)

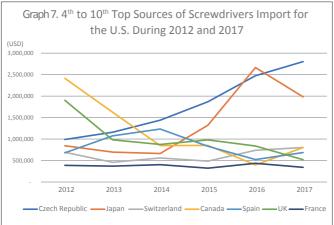
The total export value of US screwdrivers for the first 3 quarters of 2018 dropped substantially from the previous two quarters. The export value in 2016 was USD 34,394,433. By 2017 it was down to USD 29,856,150. In the first 3 quarters of 2018 it was USD 21,732,362. The top 3 destinations of export were Canada at USD 7,158,371 taking up 33% of the total export, Mexico at USD 3,437,387

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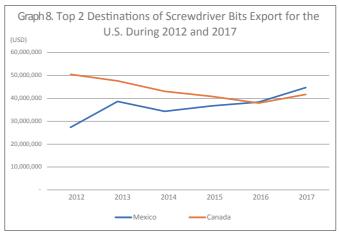


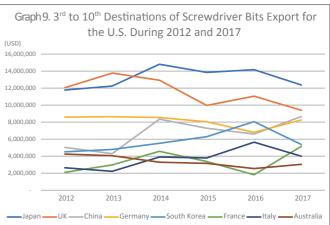
taking up 16%, and Australia at USD 935,214 taking up 4%. Costa Rico new to the top 10 came in fourth with a total export value of USD 889,067 in 2018. Chile at USD 846,412 was up from seventh place in 2017 to fifth place in 2018. UK bounced between the first 5 places in the chart over the past 2 years and landed at 6th place (USD 801,931) in 2018. Seventh place was Japan (USD 737,993) and eighth place was Israel (USD 673,661). South Korea (USD 655,438) came in ninth which was lower than its ranking in 2017. Colombia (USD 565,077) made it back to the chart again at tenth place after it was squeezed out in 2016. Ecuador was tenth in 2017 but was squeezed out of the top 10 in the first 3 quarters of 2018 and landed at twelfth place.

The top 3 import sources of screwdrivers for the U.S. in the first 3 quarters of 2018 remained to be China at USD 62,248,013 taking up 59% of the import total, Taiwan at USD 28,156,083 taking up 27%, and Germany at USD 6,199,275 taking up 6%. Fourth and fifth place had been bouncing between Czech Republic and Japan since 2015. In 2018 Czech Republic (USD 2,910,206) outpaced Japan (2,539,306) by a small gap. Switzerland at USD 591,359 and UK at USD 591,359 came in sixth and seventh respectively. Spain came in eighth at USD 404,576, Canada came in ninth at USD 313,995 and France came in tenth at USD 282,835. The top 10 had not changed since Mexico was squeezed out. Refer to Graphs 6 and 7 for a comparison between the previous years.

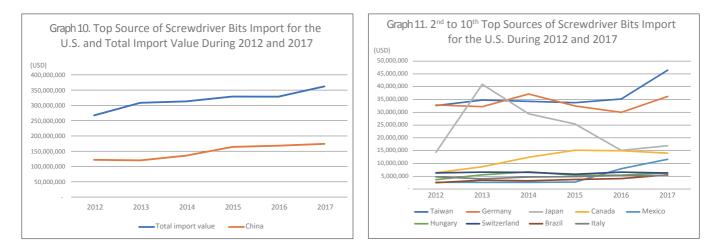
Screwdriver Bit (HS Code 82079030)

In terms of screwdriver bits, the U.S. exported a total worth of USD 169,201,449 in the first 3 quarters of 2018, down a little from





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the previous two years. Refer to Graphs 8 and 9. The top 4 destinations of export for the U.S. have never changed since 2016 and they are Mexico at USD 34,274,514 taking up 20% of the total export, Canada at USD 31,350,078 taking up 19%, Japan at USD 12,047,101 taking up 7%, and UK at USD 11,000,724 taking up 7%. Germany came in fifth at USD 10,074,004 taking up 6%, and China came in sixth at USD 6,757,496 taking up 4%. Australia entered the top 10 in 2017 and rose to seventh place (USD 4,887,088, taking up 3%) in 2018. France at USD 4,820,016 and Italy at USD 4,547,511 came in eighth and ninth respectively as they did in 2017. South Korea at USD 3,902,249 came in seventh in 2017 but fell to tenth place in 2018.

Refer to Graph 10 and 11 for US import of screwdriver bits during 2012 and 2017. The total import value began to grow slow in 2014 but increased its growth margin in 2018. The total import value for the first 3 quarters of 2018 was USD 288,642,259. The top source of import was China at USD 141,441,254, taking up 49%. Taiwan came in second in 2015 and remained so in 2018 at USD 36,871,014, taking up 13%. Germany came in third at USD 33,782,066, taking up 12%. Japan started to decline in 2016 and came in fourth in 2018 at USD 12,748,920, almost outpaced by Canada at fifth place (USD 11,919,235). Switzerland began to decline in 2016 and came in sixth in 2018 at USD 5,712,830. UK took a drastic dive during 2014 and 2015, began to bounce up in 2016, and came in seventh in 2018 at USD 4,718,396. Hungary (USD 4,444,421), Brazil (USD 4,282,107) and Czech Republic (USD 4,094,447) came in eighth, ninth and tenth respectively.

